



MARSHALL ISLANDS MARINE RESOURCES AUTHORITY

Request for Quotation

For

**1.3.1.2 - Renew & enhance MIMRA's ICT infrastructure
(Connectivity) - Lot 2
MH-MIMRA-431350-GO-RFQ**

Date: 8th November, 2024



MARSHALL ISLANDS MARINE RESOURCES AUTHORITY

INVITATION TO QUOTE

Project Title: **The Pacific Islands Regional Oceanscape Program Project for Economic and Resilience**

Date: **21 March 2025**

Source of Funding: **World Bank Grant No. P17854**

Contract Ref: **MH-MIMRA-431350-GO-RFQ,**

Contract Name: **1.3.1.2 - Renew & enhance MIMRA's ICT infrastructure (Connectivity) - Lot 2**

1. This project is financed by the World Bank through the World Bank Grant No. P17854. The Marshall Islands Marine Resources Authority (MIMRA) invites quotations from eligible bidders for **Renew & enhance MIMRA's ICT infrastructure (Connectivity: Starlink Equipment) - Lot 2.**
2. A complete set of Request for Quotation (RFQ) documents in **English** will be provided to interested eligible bidders upon the submission of a written application to the address below.
3. Quotations must be delivered to the address below or sent through email on or before **11th April, 2025 at 5:00 PM (Local time)**. Late quotations may be rejected.
4. The address referred to above is:

Filipe Sefeti

PROPER Procurement Officer

Marshall Islands Marine Resources Authority

Majuro, Marshall Islands

Telephone: +692 625 8262/5632

E-mail: fsefeti@mimra.com : Copy to jquijano@mimra.com

**REQUEST FOR QUOTATION (RFQ)
Shopping For Goods**

Project Title: **The Pacific Islands Regional Oceanscape Program Project for Economic and Resilience**

Source of Funding: **World Bank Grant No. P17854**

Contract Ref: **MH-MIMRA-431350-GO-RFQ,**

Contract Name: **1.3.1.2 - Renew & enhance MIMRA's ICT infrastructure (Connectivity) - Lot 2**

25 March 2025

Dear Supplier,

1. You are invited to submit your price quotation(s) for the supply of the following items:

Package 1: Renew & enhance MIMRA's ICT infrastructure (Starlink Equipment) - Lot 2

No	Description	Quantity
1	Starlink – Mini	4
2	Starlink - Roam - Standard	10
3	Starlink – Boats - Flat High Performance	5
4	STARLINK Standard Wall Mount - GEN 3 / V3 Dish	10
5	Starlink Masonry Routing Kit	15
6	Unifi Dream Router	15
7	STARLINK FLAT HIGH PERFORMANCE POLE ADAPTER - ADVANCED	5

2. You must quote for the above package of this RFQ in the format provided in the Technical Specification and Price Schedule attached.

3. Your price quotation in the form attached may be submitted by hand delivery, Post or electronically at the following address:

Filipe Sefeti

PROPER Procurement Officer

Marshall Islands Marine Resources Authority

Telephone: +692 625 8262/5632

E-mail: fsefeti@mimra.com : Copy to jquijano@mimra.com

4. The deadline for receipt of your quotation (s) by the Purchaser at the addresses indicated in above Paragraph 3 is **11th April, 2025 at 5:00 PM (Local time)**.

5. Your quotation in duplicate and in **English** language, should be accompanied by adequate technical documentation, catalogue(s) or other printed material or pertinent information for each item quoted, including names and addresses of firms providing service facilities in or accessible to the **Republic of the Marshall Islands**.

6. Your quotation(s) should be submitted as per the following instructions and in accordance with the attached Contract. The attached Terms and Conditions of Supply is an integral part of the Contract.

7. PRICES¹

(a) **For Goods supplied domestically:** The prices should be quoted in **US Dollars** for the total price of EX-WORKS (ex-factory, ex-warehouse, etc.) plus the price of delivery to the final destination in the Republic of the Marshall Islands.

(b) **For Goods to be imported:** The prices should be quoted in **US Dollars** using incoterm **DDP** (Delivered Duty Paid) for the total cost at final destination, **Majuro, Republic of the Marshall Islands]** which includes all taxes, customs duties, insurance, loading and unloading costs and transportation to MIMRA.

8. EVALUATION OF QUOTATIONS: Offers determined to be substantially responsive to the technical specifications will be evaluated by comparison of the total price at the final destination given in paragraph 6(i) above.

(a) For Goods supplied domestically: Offers determined to be substantially responsive to the technical specifications will be evaluated by comparison of the total price at the final destination in accordance with Paragraph 2 above.

(b) For Goods to be imported: Offers determined to be substantially responsive to the technical specifications will be evaluated by comparison of the total **DDP** prices to the final destination, in accordance with Paragraph 2 above.

In evaluating the quotations, the Purchaser will determine for each quotation the evaluated price by adjusting the price quotation by making any correction for any arithmetical errors as follows:

- a) where there is a discrepancy between amounts in figures and in words, the amount in words will govern;
- b) where there is a discrepancy between the unit rate and the line-item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern;
- c) if a Supplier refuses to accept the correction, his quotation will be rejected.

¹ The Purchaser can also select other price term if there is problem for the potential bidders to handle custom duty and other clearance issues.

9. **AWARD OF CONTRACT/PURCHASE ORDER:** The award will be made to the bidder offering the lowest evaluated price and that substantially meets the required standards of technical and financial capabilities. The successful bidder will sign a Contract as per attached form of contract and terms and conditions of supply.

10. **AWARD OF CONTRACT:** The award will be made to the bidder offering the lowest evaluated price and offering goods which are substantially responsive to the technical specifications². The successful bidder will sign a Contract as per attached form of contract and terms and conditions of supply.

11. **VALIDITY OF THE OFFER:** Your quotation(s) should be valid for a period of **forty-five (45) days** from the deadline for receipt of quotation(s) indicated in Paragraph 4 of this RFQ.

12. Further information can be obtained from:

Filipe Sefeti
PROPER Procurement Officer
Marshall Islands Marine Resources Authority
Telephone: +692 625 8262/5632
E-mail: fsefeti@mimra.com : Copy to jquijano@mimra.com

13. Please confirm by fax/e-mail the receipt of this invitation and whether or not you will submit the price quotation(s).

Sincerely,
Filipe Sefeti
Procurement Officer
RMI PROPER

Project Title: **The Pacific Islands Regional Oceanscape Program Project for Economic and Resilience**

Source of Funding: **World Bank Grant No. P17854**

Contract Ref: **MH-MIMRA-431350-GO-RFQ,**

Contract Name: **1.3.1.2 - Renew & enhance MIMRA's ICT infrastructure (Connectivity) - Lot 2**

FORM OF CONTRACT (RFQ-GOODS)

THIS AGREEMENT number _____ made on ___(day)___, ___(month)___, ___(year)___ between _____ (hereinafter called "the Purchaser") on the one part and _____ (hereinafter called "the Supplier") on the other part.

WHEREAS the Purchaser has invited quotations for **Renew & enhance MIMRA's ICT infrastructure (Starlink Connectivity) - Lot 2** (description of goods) to be supplied by Supplier, viz. Contract _____, (hereinafter called "the Contract") and has accepted the quotation by the Supplier for the supply of goods under the Contract at the sum of _____ (_____) (hereinafter called "the Contract Price").

NOW THIS AGREEMENT WITNESSES as follows:

1. The following documents shall be deemed to form and be read and construed as part of this agreement, viz:
 - a) This signed contract agreement;
 - b) Supplier's Quotation (including signed Form of Quotation, Terms and Conditions of Supply, Technical Specifications, and signed Statement of Technical Compliance); and
 - c) Addendum (if applicable);
2. Taking into account payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby concludes an Agreement with the Purchaser to execute and complete the Contract and remedy any defects therein in conformity with the provisions of the Contract.
3. The Purchaser hereby covenants to pay in consideration of the Goods supply and acceptance in accordance with the Contract and remedying of defects therein, the Contract Price in accordance with Payment Conditions prescribed by the Contract.
4. Applicable Law. The Contract shall be interpreted in accordance with the laws of **the Republic of the Marshall Islands.**
5. Force-Majeure. The supplier shall not be liable for penalties or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force-Majeure.

For purposes of this clause, "Force-Majeure" means an event beyond the control of the Supplier and not involving the Supplier's fault or negligence and not foreseeable. Such events may include, but are not restricted to, act of Purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.

If a Force-Majeure situation arises, the Supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by Force-Majeure event.

6. Resolution of Disputes. The Purchaser and the Supplier shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute between them under or in connection with the Contract. In the case of a dispute between the Purchaser and the Supplier, the dispute shall be settled in accordance with the country procedures of the Purchaser's country. The dispute shall be referred to jurisdiction at the Courts of **the Republic of the Marshall Islands.**
7. Failure to Perform. The Purchaser may cancel the Contract if the Supplier fails to deliver the Goods in accordance with this Contract with a 14-day notice given by the Purchaser, without incurring any liability to the Supplier.
8. Fraud and Corruption. If the Purchaser determines that the Supplier and/or any of its personnel, or its agents, or its Subcontractors, consultants, service providers, suppliers and/or their employees has engaged in corrupt, fraudulent, collusive, coercive or obstructive practices (as defined in the prevailing World Bank's sanctions procedures), in competing for or in executing the Contract, then the Purchaser may, after giving 14 days' notice to the Supplier, terminate the Contract.

9. Inspections and Audits

9.1 The Supplier shall carry out all instructions of the Purchaser which comply with the applicable laws where the destination is located.

9.2 The Supplier shall permit, and shall cause its Subcontractors and consultants to permit, the World Bank ("the Bank") and/or persons appointed by the Bank to inspect the Supplier's offices and all accounts and records relating to the performance of the Contract and the submission of the bid, and to have such accounts and records audited by auditors appointed by the Bank if requested by the Bank. The Supplier's and its Subcontractors and consultants' attention is drawn to Clause 8 Fraud and Corruption, which provides, inter alia, that acts intended to materially impede the exercise of the Bank's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the Bank's prevailing sanctions procedures).

Signature and seal of the Purchaser:
FOR AND ON BEHALF OF

Signature and seal of the Supplier:
FOR AND ON BEHALF OF

Name of Authorized Representative

Name of Authorized Representative

ANNEX 1: TERMS AND CONDITIONS OF SUPPLY (RFQ-GOODS)

[To be completed, signed and submitted by the Supplier as an attachment to the signed Form of Quotation]

Project Title: **The Pacific Islands Regional Oceanscape Program Project for Economic and Resilience**

Source of Funding: **World Bank Grant No. P17854**

Contract Ref: **MH-MIMRA-431350-GO-RFQ,**

Contract Name: **1.3.1.2 - Renew & enhance MIMRA’s ICT infrastructure (Connectivity) - Lot 2**

1. Prices and Schedules for Supply

(a) For domestically supplied Goods:

Sl.No.	Item No	Description of Goods	Quantity	Unit Price	Total Price at final destination (includes all taxes, VAT, customs duties, inland transportation and insurance)	Delivery Period (days) from Date of Notification of Award, to final destination
<i>(to be filled by Purchaser)</i>				<i>(to be filled by Bidder)</i>		<i>(to be filled by Purchaser)</i>
	1	Starlink – Mini	4			<u>90-120 Days</u>
	2	Starlink - Roam - Standard	10			
	3	Starlink – Boats - Flat High Performance	5			
	4	STARLINK Standard Wall Mount - GEN 3 / V3 Dish	10			
	5	Starlink Masonry Routing Kit	15			
	6	Unifi Dream Router	15			
	7	STARLINK FLAT HIGH PERFORMANCE POLE ADAPTER - ADVANCED	5			

**90-120 Days - Delivery Period (days) from Date of Notification of Award, to final destination*

(the above table may be customized by the Purchaser to include items other than Goods supply, such as installation, training etc.)

2. Fixed Price: The prices indicated above are firm and fixed and not subject to any adjustment during contract performance.
3. The Purchaser reserves the right at the time of contract finalization to increase by up to 15% the quantity of goods and services originally specified for each item without any change in unit prices as well as other terms and conditions.
4. Delivery Schedule: The delivery should be completed as per above schedule. The final destination for delivery of the Goods is **Majuro, Republic of Marshall Islands Port.**

Insurance: The supplier is responsible for all kinds of insurance until the goods are delivered and installed to the final destination and the Purchaser will not assume any responsibility until goods are delivered and installed. For Goods to be imported, the Goods supplied shall be fully insured in a freely convertible currency against loss of damage incidental to manufacture or acquisition, transportation, storage and delivery. The insurance shall be in an amount equal to 110 percent of the total value of the Goods from Warehouse to Warehouse on All-risks basis, including War Risks. The Supplier shall arrange and pay for cargo insurance, naming the Purchaser as the beneficiary.

5. Packaging and Marking Instructions: The Supplier shall provide standard packing of the Goods as required to prevent their damage or deterioration during transit to and unloading at the final/port of destination.
6. Delivery and Documents (for goods to be imported): Upon shipment, the Supplier shall notify the Purchaser and the Insurance Company by mail or fax the full details of shipment, including Contract number, description of goods, quantity, the vessel, the Shipping and Forwarding Receipt from freight Company showing full details, port of loading, date of shipment, port of discharge, etc. The Supplier shall mail the following documents to the Purchaser, with a copy to the Insurance Company:
 - (i) Copies of the Supplier's invoice showing goods' description, quantity, unit price, and total amount;
 - (ii) Duplicate air/ship/truck transport document, and/or duplicate FCR (Forwarders Certificate of Receipt) in 1 Original and 2 Copies marked "freight prepaid";
 - (iii) Copies of the packing list identifying contents of each package;
 - (iv) Manufacturer's or supplier's warranty certificate;
 - (v) Certificate of origin;
 - (vi) Certificate of quality.

The above documents shall be received by the Purchaser at least one week before arrival of the goods at the final destination and, if not received, the Supplier shall be responsible for any consequent expenses.

7. Payment. Payment against the Contract will be made as follows:
 - (a) For domestically supplied Goods: Payment against the Supplier's invoice will be made as follows:

- i. 100% against receipt of goods and issue of Acceptance Certificate by the Purchaser, for the respective delivery. Payment shall be made by bank transfer to the account of the supplier. In case of very small amounts and non-availability of bank facilities in remote areas, payment may be made in cash by the Purchaser against a receipt.

(b) For imported Goods: If goods are imported specifically for this Contract:

100% of the Accepted Contract Amount shall be paid against delivery of shipping documents, through an irrevocable and confirmed Letter of Credit, opened by _____ (name of the bank in Purchaser's country) in favour of the _____ (Supplier to provide name of his bank)]

OR (Suggested)

Advance payment of 10% of the Contract price shall be paid within thirty (30) days of signing the contract against a simple receipt and a bank guarantee for the equivalent amount;

80% of the Contract price shall be paid on Shipment of goods and

the remaining 10% of the Contract price shall be paid within thirty (30) days after the date of the Acceptance Certificate for the respective delivery issued by the Purchaser

[Purchaser to choose one option and delete the other, and will be negotiated and finalized in contract negotiation].

8. Warranty. Goods offered should be covered by a warranty as specified in Annex 2, Technical Specifications.
9. Packaging and Marking Instructions. The Supplier shall provide standard packing of the Goods as required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
10. Defects. All defects shall be corrected by the Supplier without any cost to the Purchaser within 30 days from the date of notice by Purchaser. Name and address of service facility of the Supplier by which the defects are to be corrected, within the warranty period:

Name and Address _____ (to be filled by Supplier)

11. The Supplier confirms compliance with the Technical Specifications provided in Annex 2, subject to the accepted deviations, if any, in Annex 4.

NAME OF SUPPLIER _____

Authorized Signature _____

Place:

Date:

ANNEX 2: TECHNICAL SPECIFICATIONS –

Package 1

Specifications: as follows.

No	Description	Purchase requirement (Specification)	Qty
1	Starlink – Mini	-Hardware Mini -Starlink with integrated WIFI -Kickstand -Mini Pipe Adapter and Flat Mount -DC Power Cable (15m) -Power supply -Starlink plug	4
2	Starlink - Roam - Standard	Hardware Standard - Starlink Gen 3 model - Kickstand - Gen 3 Router - Starlink Cable 15m (49.2ft) - AC Cable 1.5m (4.92ft) - Power Supply 1.5m (4.92ft)	10
3	Starlink - Boats - Flat High Performance	Hardware Standard - Starlink - Wedge Mount Kit - Power Supply - Power Supply Mount - Starlink Cable 25m (82ft) - Ethernet Cable 5m (16.5ft) - AC Cable (power supply) 1.8m (6ft)	5
4	STARLINK Standard Wall Mount - GEN 3 / V3 Dish	Compatibility: Starlink Gen 3 (V3) Dish	10
5	Starlink Masonry Routing Kit	Kit includes a 3/4" (1.9 cm) spade bit, drill bits, cable routing tool, silicone sealant, grommets, and wall clips.	15

6	Unifi Dream Router	Dreat Router - Desktop UniFi Cloud Gateway with an integrated WiFi 6 access point and PoE switch. - Built-in WiFi 6 AP - Supports three UniFi applications for device management* - Integrated 4-port switch with (2) PoE ports - (1) GbE RJ45 WAN port** - 128 GB SSD & microSD card slot for NVR	15
7	STARLINK FLAT HIGH PERFORMANCE POLE ADAPTER - ADVANCED	Pole Adapter -Compatibility: Starlink Flat High Performance -Starlink Flat High Performance Pole Adapter - Advanced	5

1. **After sale service for all the provided equipment as per in Annex 2:**
Once maintenance required, the Seller should respond to the Buyer's email requirement within xx hours, and provide the required maintenance within xx days.
2. **Warranty Period:**
The Buyer's preliminary requirement is xx months after equipment installation, and this condition will be finally confirmed while negotiating the contract.

(We suggest further discussion for after sale service and warranty)

ANNEX 3: FORM OF QUOTATION (RFQ-GOODS)

[To be completed, signed and submitted on Letterhead of Supplier]

_____ (Date)

To: _____ (Purchaser's Name)

_____ (Purchaser's Address)

Project Title: The Pacific Islands Regional Oceanscape Program Project for Economic and Resilience

Source of Funding: World Bank Grant No. P17854

Contract Ref: MH-MIMRA-431350-GO-RFQ,

Contract Name: 1.3.1.2 - Renew & enhance MIMRA's ICT infrastructure (Connectivity) - Lot 2

We offer to execute the _____ (*Purchaser to fill name and number of Contract*) in accordance with the Form of Contract and Annexes accompanying your Request for Quotation (RFQ) for the Contract Price of _____ (amount in words and numbers) (_____) (name of currency). We propose to complete the delivery of Goods described in the Contract within a period of _____ calendar days from the Date of Notification of Award.

This Quotation and your written acceptance will constitute a binding Contract between us. We understand that you are not bound to accept the lowest or any Quotation you receive.

We hereby confirm that this Quotation complies with the Validity of the Quotation required by the RFQ.

Authorized Signature: _____

Name and Title of Signatory _____

Name of Supplier: _____

Address: _____

Phone Number _____

Fax Number, if any _____

e-mail address: -----

ANNEX 4: STATEMENT OF TECHNICAL COMPLIANCE

[To be completed, signed and submitted by the Supplier as an attachment to the signed Form of Quotation]

Project Title: The Pacific Islands Regional Oceanscape Program Project for Economic and Resilience

Source of Funding: World Bank Grant No. P17854

Contract Ref: MH-MIMRA-431350-GO-RFQ,

Contract Name: 1.3.1.2 - Renew & enhance MIMRA’s ICT infrastructure (Connectivity) - Lot 2

Date:

To: *(name of Purchaser)*

We, the undersigned, confirm that we shall supply the Goods listed in Annex 1 according to the standards and specifications described in Annex 2 except for those deviations listed below:

List all deviations of the proposed items of Goods:

or

nil

We confirm that the Goods proposed in our quotation substantially satisfy the requirements specified in the specifications. The main technical responses are as listed below:

List all the main technical characteristics of the proposed items of Goods:

Authorized Signature: _____

Name and Title of Signatory _____

Name of Supplier: _____

Address: _____
